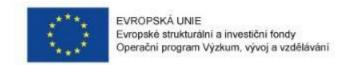


# Information Systems Strategy and Management

INNOVATIVE ICT TRENDS AND THEIR INFLUENCE ON IT MANAGEMENT







#### General ICT innovative influence on the business informatics management

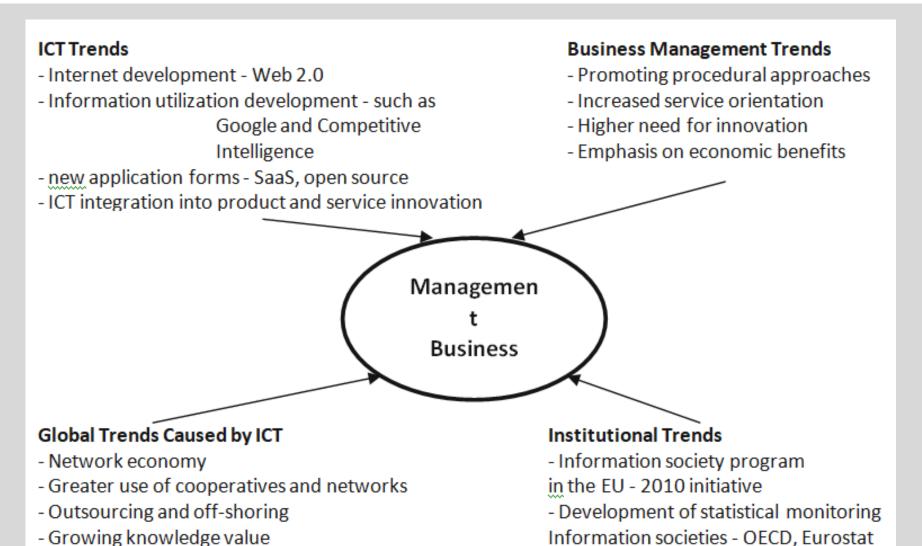


Figure 3-1 Innovative ICT trends influencing the business informatics management - (Voříšek k., 2015)

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#### ICT Support for Product, Service, and Process Improvements

The innovation spectrum of ICT-based products and services covers both existing and brand new products. In the case of products that have previously been offered to customers. ICT increases and extends their value.

- For example, in the automotive industry, ICT brings into new cars GPS navigation, ABS and airbag control, fuel economy management, safety enhancement and collision avoidance, parking support, or car securing against theft.
- More interesting examples with greater ICT
   benefits can be found in those sectors where the
   product can be fully digitized. An example
   includes banks that use ICT to expand and improve



#### Data and Information Usage Trends

The possibilities of the current ICT and especially the Internet generate new forms of emerging forms of business cooperation. At the same time, the importance of shared data in the supply chain increases. The basis for this may be as follows:

- Volume of products sold at the individual retail outlets
- History of customer purchases and the resulting changes in customer
   preferences
- Mobile operators' information on the location
   and if applicable content of calls and
   SMS messages
- Bank information on revenue history and account drawing 1



#### Data and Information Usage Trends

External sources of information are also important for the business. It shows:

- What the business looks like, including the development of the market on which the business operates,
- where it is heading, and what business competition deals with,
- how the business is evaluated, etc.

There is a growing impact of Googletype search engines, including Competitive Intelligence (CI) tools.

• CI collects and analyses publicly



## The impact of ICT on business management

- Changes in the behaviour of businesses
- Business Strategy in the Information Society
- Management Methods in the Information Society Environment

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### Changes in the behaviour of businesses

	Global company focused on "long-term existence"	Global company focused on "adaptation"
Competitive advantage	Effectiveness, stability, and attainability	Difference, adaptability, and speed
Control focus	Command and control	Communication and cooperation
Sources of innovation	Internal research and development	Cooperation-based innovation
Cooperation-based innovation	Supply	Demand
Organization paradigm	Value chain	Alliances

Table 3-1 Main difference of adaptable global society (Kagermann, Lay, & Moore, 2007)

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### Changes in the behaviour of businesses

Investments into ICT and the creation of new models of networked businesses pose greater demands for securing:

- Proper coordination of the entire partner network, which must be able to deliver promised products and services, as if it were a single business, in addition to the corresponding volume, quality, and time.
- Ownership of the customer relationship and identifying emerging value added in the supply chain.
- Risk management throughout the whole network.



### Changes in the behaviour of businesses

ICT expansion is linked to the four key effects that affect the operating rules of the economy:(Carayannis, 2008):

- Internal efficiency
- Transaction costs
- Restructuring
- Knowledge management

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#### Business Strategy in the Information Society

Thanks to globalization and creation of large supply chains, business planning has become more difficult. Therefore, it is all the more necessary to use ICT tools for the planning. The period of increased uncertainty and rapid changes can be summarized in the following list of trends(Demirdjian, 2008):

- Trends in the digital economy
- Trends in strategic planning
- Trends in strategic planning
- Trends in competition
- Trends in the value orientation



### Management Methods in the Information Society Environment

Higher profits supported based on	The way to achieve higher sales	Applied methods, principles, and tools
Higher production	Quality improvement	TQM (Total Quality Management)
		Six Sigma
		TPM (Total Productive Maintenance)
	Higher production and flexibility of the production system	CIM (Computer Integrated Manufacturing)
	production system	NC (Numeric Control) controlled
		production facilities
Lower costs	Greater cost overview	Management Accounting.
Shorter time periods		Business Process Management
Higher flexibility	Lower inventories	Lean production
The heading		JIT, MRP
	Reduced lead time	Concurrent Engineering
	More flexible processes	Business Process Reengineering (BPR), Balanced Scorecard (BSC)
Product innovations	Increase in return on investment	ROI (Return on Investment)
Process innovations	Increase in return on investment	TOC (Theory of Constraint)
		NPV (Net Present Value)

Table 3-2 Basic methods used in businesses to achieve major business goals (revised based on(Matějka, 2005)) - (Voříšek k., 2015)

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